



**RSW INTERNATIONAL**

GLOBAL TECHNICAL SERVICE

EUROPEAN PARTNERSHIP AND DISTRIBUTOR POSSIBILITIES

ECO-GAS 4.0 ELECTRONIC WELDING GAS REGULATOR

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## **RSW INTERNATIONAL & ECO-GAS**

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**ECO-GAS** is a company we partnered up with in 2010. At the time, the brand was still administered by the patent holding company **POWERMIG** *Welding Automation Solutions* a Robotic Welding Systems Manufacturer from Caxias do Sul, Brazil.

The demand from their customers, for an efficient solution to be able to control the Gas flow during the welding process, made them decide to start developing an Electronic Gas Regulator which could do both, improving the quality and reducing the costs. The device got attention from all over the world. And is now a days used in more than 150, Small medium and Large sized, companies globally.

With distributors such as **RSW International** in more than 10 Countries Worldwide ECO-GAS became a known brand in the Industry.

In January 2021, the ECO-GAS 4.0 version got released. It is also called the Industry 4.0 Smart device, just because it does a lot more than its predecessors did in the past. The ECO-GAS 4.0 is a gas controller integrated system, it regulates the gas flow automatically according to the actual welding parameters being measured and adjusted during the welding process. It also shows the actual gas flow, accumulated gas consumption.

Control and reduce the overall welding process costs and ensure the correct supply of gas to the welding process, are the main objectives of ECO-GAS. These are also the main worries of the industry in their continuous pursuit for lower costs and high quality and efficiency.

It is already a proven fact that customers Save between the 40%-60% on their Gas Consumption, during the welding process, and can reduce downtime of the equipment and increase the Productivity in the factory, due to the efficient management software that comes with the ECO-GAS 4.0.

Ever since the development of the first ECO-GAS version **RSW International** is involved in the Sales and Service in Europe. From our head office in Portugal, we can organize the importation and distribution throughout all of Europe.

To expand our Distribution and Service activities we are looking for **Strategic Partners and Distributors** who are already involved in the distribution and Sales of Welding equipment or Automated Welding Systems all over Europe. We are convinced that these types of Devices are the future of welding automation, hence Industry 4.0 Smart Device, and will be a very efficient tool for all Businesses who are looking to reduce the costs of their welding process factory wide.

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## PARTNER/DISTRIBUTOR PROFILE

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For many years ways to control the Quality, Productivity and Gas Consumption of the MIG/MAG welding process have been sought. Due to the increasing demand from the market, mainly users of Industrial Welding Robot Systems, the ECO-GAS Concept has been developed.

To introduce and to distribute the ECO-GAS 4.0 on the EUROPEAN market, we are looking for Partners/Distributors who want to join us in the challenge to realize this.

Because the product is related to welding processes in general, we are mainly looking for companies with the following business activities:

- Manufacturers of Industrial welding robot systems or Special welding equipment. One has the possibility to implement the ECO-GAS concept in the product and become a Dealer/Service location.
- Companies active in Purchase, Sales and Distribution of Welding Equipment and accessories in general. One has the possibility to become a Dealer/Service location.

Above mentioned companies can be active in multiple countries in Europe.

In case of interest, and for more information, please send an e-mail to the address below,

[contact@rswinternational.pt](mailto:contact@rswinternational.pt)

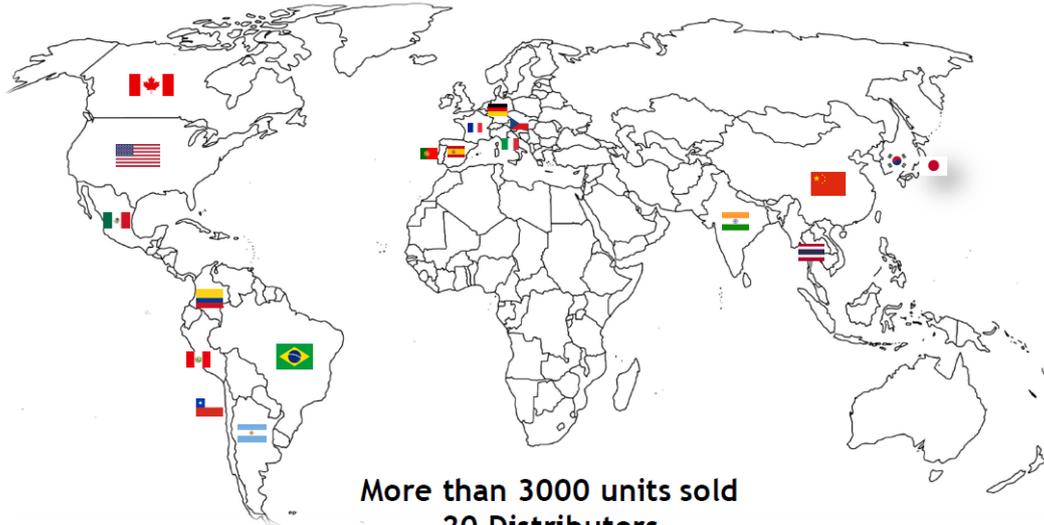
Here you will find a brochure about ECO-GAS 4.0 and its advantages in general,

<https://www.rswinternational.pt/copy-of-downloads>

## ECO-GAS REPRESENTATION WORLDWIDE

# Customers and Distributors around World

**RSW INTERNATIONAL**  
GLOBAL TECHNICAL SERVICE



**More than 3000 units sold**  
**20 Distributors**  
**More than 100 customers**

**ECO-GÁS**

At the end of October 2020, our latest partner the Honda Trading Corporation, based in Tokyo, signed an exclusive distribution contract for the entire Japanese territory. Showing the trust and reliability of the Device.

An important step in the technological evolution of companies making welding processes more efficient, to promote economy and sustainability to their customers around the world.